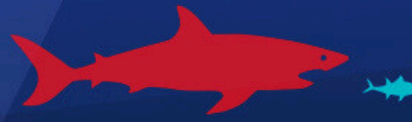




IBNO
STRONGERTOGETHER

PARTNER WITH IBNO

*Fuel Our Mission,
Shape the Future*



WHO WE ARE

With over 177 years of history, the Insurance Board of Northern Ohio (IBNO) is one of Cleveland's oldest active professional associations. Originally founded in 1846 as the Cleveland Board of Underwriters, today IBNO brings together insurance agents, carriers, and affiliated businesses throughout Northern Ohio.

WHAT WE DO

IBNO's mission is to promote and strengthen the independent insurance agency system. We do this through:

- *Relevant professional development and education*
- *Purposeful network-building*
- *Giving back through local charitable initiatives*

Why Become an IBNO Annual Partner?

Our Annual Partners are more than sponsors — they're essential champions in advancing the mission of the Insurance Board of Northern Ohio (IBNO). Your yearlong support helps sustain and grow one of Cleveland's oldest and most respected insurance associations, empowering us to provide education, connection, and charitable impact throughout Northern Ohio.

The Value of Partnership

When you partner with IBNO, you're not just aligning your organization with a trusted legacy — you're investing in the future of the local insurance community. Your support directly enables our ongoing efforts to:

- Promote the strength and sustainability of independent agencies
- Deliver timely professional development and educational programs
- Build meaningful industry connections
- Support charitable causes that matter to our members

Questions? Please contact Sara Thomas, Membership Coordinator, at services@ibno.org.

BENEFITS AT-A-GLANCE

We believe in building true partnerships, not transactions. That means we're committed to cultivating long-term relationships and are happy to customize benefits based on your unique goals.

What's Included:

- IBNO Membership(s), based on partnership level
- Year-round visibility across IBNO channels and events
- Invitation to join IBNO sub-committees — a chance to actively shape the direction of the organization
- Opportunities to connect directly with agents, carriers, and affiliated businesses

BENEFITS	PLATINUM PARTNER \$10,000	GOLD PARTNER \$7,500	SILVER PARTNER \$5,000	BRONZE PARTNER \$2,500	VIP PARTNER \$1,000
IBNO Memberships (Named Individuals)	8	6	4	2	1
Company Sponsor Recognition at ALL IBNO Events	✓	✓	✓	✓	✓
IBNO Website Visibility (Logo + Link)	✓	✓	✓	✓	✓
Recognition on Social Media Platforms	✓	✓	✓	✓	✓
Speaking/Presentation Opportunity	✓	✓	✓	---	---
NEW Recognition in Blog, E-Blasts & Website	✓	✓	✓	✓	✓
Golf Outing Sponsor	1st Choice: Breakfast, Lunch, Dinner	2nd Choice: Breakfast, Lunch, Dinner	Hole Sponsor	Hole Sponsor	---
Golf Outing Foursome	✓	Member Rate	Member Rate	Member Rate	Member Rate
Golf Outing Raffle Tickets	25	20	15	10	5
Clambake Tickets	Table of 8	6	4	2	1
Co-Branded Event Promotion (Golf Outing & Clambake Excluded)	1 st choice	2 nd choice	3 rd Choice	---	---
Exclusive Invite: Member Appreciation Event	8	6	4	2	2

Join Us in Strengthening the Industry

Partnerships align with the calendar year and offer a consistent platform to stay involved, stay visible, and stay influential. Whether you've been in the industry for decades or are just starting out, joining as an Annual Partner puts you at the heart of the Northern Ohio insurance community.

Questions? Please contact Sara Thomas, Membership Coordinator, at services@ibno.org.

COMMITMENT FORM

ANNUAL PARTNERSHIP

Partnership Level:

- PLATINUM PARTNER: \$10,000 BRONZE PARTNER: \$2,500
 GOLD PARTNER: \$7,500 VIP PARTNER: \$1,000
 SILVER PARTNER: \$5,000

PLEASE EMAIL COMPLETED FORM AND CURRENT LOGO TO SERVICES@IBNO.ORG
Logos accepted in the following formats: .jpeg, .eps, or .pdf

Contact Information

Primary Point of Contact

Partner Name (First, Last)

Company/Title

Phone (cell)

Phone (work)

Phone (cell)

Website URL (to be linked on IBNO website)

Partner Agreement

Partner agrees to the above terms, and hereby applies for a Platinum/Gold/Silver/Bronze/VIP Partnership with IBNO on the _____ day of _____.

Signature _____

Name _____

Mail Checks To:

ATTN: Tim Hrobat
PO Box 31117
Independence, Ohio 44131

Payment Information

We accept payments by credit card or check.

Checks payable to: Insurance Board of Northern Ohio
Please reference Partnership Level in the memo

To pay online, please visit ibno.org/annual-partners or scan the QR code.

To pay by CC, please fill in the information requested below:



Credit Card Number

Expiration Date

CVV

Credit Card Billing Address, City, State, Zip Code

Thank you for your participation in our Annual Partner program.
We look forward to working with you.

Questions? Please contact Sara Thomas, Membership Coordinator, at services@ibno.org.